April 2024

ECONOMIC AND STEEL MARKET OUTLOOK

20242025

Q2 REPORT

Data up to, including, Q4 2023



EXECUTIVE SUMMARY

The negative trend in the steel market observed in the first half of 2023 has shown persistence while getting more acute over the last two quarters. Although the severe consequences of the war in Ukraine and the deteriorating overall economic outlook continued to take their toll, apparent steel consumption in the EU increased (+2.8%) in the fourth quarter of 2023, mainly due to the comparison with the very low volumes seen one year earlier. After a significant recession (-8.3%) in 2022, persistent downside factors such as ongoing conflicts, uncertainty surrounding energy prices and inflation combined with a worsened economic outlook, have negatively impacted apparent steel consumption in 2023 even further. The data reveal a more pronounced contraction (-9%) compared to the previous outlook (-6.3%), marking the fourth annual recession in the last five years.

This downward trend is set to weigh also on the rebound which was anticipated for this year. In 2024, conditional on more favourable developments in the industrial outlook and increased steel demand, apparent steel consumption is projected to recover at a lower rate than previously estimated (+3.2%, formerly +5.6%).

The overall evolution of steel demand remains subject to very high uncertainty.

Quarterly improvements in apparent steel consumption are expected to continue throughout 2024, albeit resulting in volumes still below pre-pandemic levels.

EU STEEL MARKET OVERVIEW

In the fourth quarter of 2023, apparent steel consumption increased after six consecutive drops (+2.8%, after -5.7% in the preceding quarter). The total volume stood at 29.9 million tonnes, recording the fourth lowest level since the outbreak of the pandemic in the second quarter of 2020. The downturn in EU apparent steel consumption seen during 2023 began in the second quarter of 2022, due to war-related disruptions, unprecedented rises in energy prices and production costs. Demand conditions have been worsening considerably since the second half of 2022, as a result of growing global economic uncertainty, high interest rates and overall manufacturing weakness.

Domestic deliveries mirrored demand developments and increased (+1.3%) in the fourth quarter of 2023 after six consecutive quarterly drops. In 2021, deliveries had rebounded significantly (+11.9%), after the sharp drop in 2020 (-9.6%). As a result of the unfavourable developments in the last two quarters of the year, in 2022 domestic deliveries markedly dropped (-9.1%). Throughout the entire year 2023, domestic deliveries significantly fell again (-7.9%).

Imports into the EU including semi-finished products increased (+11%) in the fourth quarter of 2023, after flat developments seen in the preceding quarter. It is worth noting that the drops in imports recorded in the previous quarters essentially reflected weak demand con-

ditions. Therefore, the share of imports out of apparent consumption has continued to remain considerably high in historical terms throughout 2023, including in the fourth quarter (26%), for an annual value of 27%.

EU STEEL-USING SECTORS

In the fourth quarter of 2023, the Steel Weighted Industrial Production index (SWIP) recorded the same meagre increase (+0.2%) as in the previous quarter. EU steel-using sector's output has continued to grow, albeit slowing down, showing unexpected resilience despite the protracted impact of Russia's invasion of Ukraine, overall manufacturing weakness and global geopolitical tensions, along with above-average energy prices.

The latest developments of the SWIP index were a combination of a continued downturn in the construction, mechanical engineering, domestic appliances and metalware sectors, only partly compensated by the continued growth in automotive. The construction sector already entered recession in the third quarter of 2022 and saw its sixth consecutive quarterly drop in the fourth quarter of 2023 (-0.9%, after -0.2%). Its recessionary trend is expected to continue. The positive trend in SWIP, started after the pandemic, continued up to the fourth quarter of 2023, in spite of soaring energy prices impacting production costs, component shortages and lower output that began to take their toll on total production activity in steel-using sectors in the second half of 2022. Despite the deterioration of the economic and industrial outlook in the EU – particularly due to high inflation and the subsequent interest rate hike by the European Central Bank (ECB) – steel-using sectors' output has proven rather resilient so far. The construction sector, which accounts for 35% of steel consumption in the EU, was the only significant exception.

CONCLUSIONS

The ongoing economic uncertainty is set to continue affecting the steel market growth from the demand side over the upcoming quarters:

- 1. Despite EU industry having proven quite resilient up throughout 2023, the outlook for 2024 appears to be characterised by a worsening combination of uncertainties in energy prices, weak demand, inflation, geopolitical tensions and economic challenges driven by high interest rates.
- 2. While output grew more than expected (+3.1%) in 2022, SWIP growth in 2023 slowed down, albeit achieving a higher-than- estimated growth (+1.1% vs. +0.7%), albeit with wide differences among individual EU economies and industrial sectors.
- **3.** In 2024, steel-using sectors' growth is projected to drop (-1%), due to the second recession in a row in the construction sector, persistent geopolitical tensions, and the lagged impact of high interest rates on the overall manufacturing sector, before picking up moderately (+2%) in 2025.

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THE EU STEEL MARKET: SUPPLY

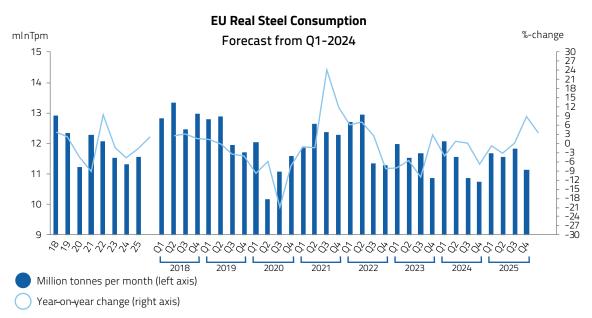
REAL STEEL CONSUMPTION

FOURTH OUARTER 2023

In the fourth quarter of 2023 real steel consumption decreased (-4%), after the contraction seen in the third quarter (-2.9%).

Real steel consumption had rebounded strongly in 2021 (+10.7%, after -10.7% in 2020), fell in 2022 (-1.5%) and has decreased even more significantly in 2023 (-4.7%, previously estimated at -1.3%). It is expected to drop again – albeit more moderately – also in 2024 (-1.7%). Real consumption is projected to recover only in 2025 (+2.1%, formerly estimated at +1.3%), as some re-stocking is expected to commence only from the first quarter of 2025.

The two consecutive recessions of 2019 and 2020 were caused by a considerable slowdown in the activity of steel-using sectors due to a downturn in manufacturing and trade, and the COVID crisis, respectively. The counter-cyclical destocking trend that started in late 2019 persisted throughout 2020. It only began to reverse in the first quarter of 2021 when growth in steel demand was expected to continue. The trend of weak demand conditions has continued in the first three quarters of 2023, given the protracted impact of the war in Ukraine and growing global geopolitical tensions, high inflation and uncertainty on the global industrial outlook and energy prices. Although de-stocking has continued around very high historical levels - reflecting poor demand perspectives -, real consumption growth was negative both in 2022 and 2023.



Forecast for real consumption - % change year-on-year

| Period | 2023 | Q1′24 | Q2′24 | Q3′24 | Q4′24 | 2024 | Q1′25 | Q2′25 | Q3′25 | Q4′25 | 2025 |
|----------|------|-------|-------|-------|-------|------|-------|-------|-------|-------|------|
| % Change | -4.7 | 0.6 | 0.2 | -6.9 | -0.9 | -1.7 | -3.2 | 0.1 | 8.9 | 3.5 | 2.1 |

APPARENT STEEL CONSUMPTION

FOURTH OUARTER 2023

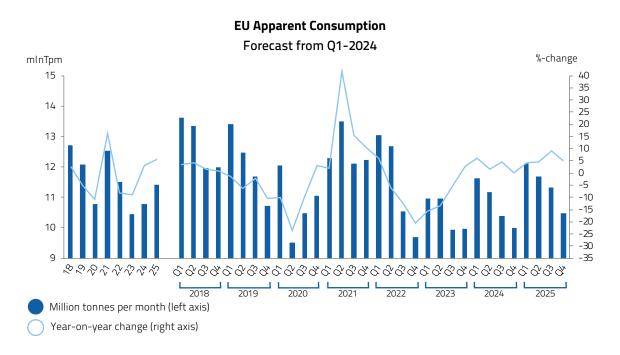
In the fourth quarter of 2023, apparent steel consumption increased after sixth consecutive drops (+2.8%, after -5.7% in the preceding quarter). This is due to the comparison with very low volumes seen one year earlier, as the fourth quarter of 2022 marked the second lowest consumption volume on record after since the outbreak of the pandemic in the second quarter of 2020. The total volume stood at 29.9 million tonnes, marking the fourth lowest level on record.

The current downturn in EU apparent steel consumption began in the second quarter of 2022, due to war-related disruptions, unprecedented rises in energy prices and production costs. Demand conditions have been worsening considerably during the second half of 2022, and this negative cycle has continued until the fourth quarter of 2023, as a result of growing global economic uncertainty, high interest rates and overall manufacturing weakness.

In 2021, apparent steel consumption had rebounded (+17.1%) after plummeting dramatically due to the pandemic in 2020 (-12.1%). However, the severe consequences of the conflict

in Ukraine on steel-using industries and the worsened overall economic outlook have taken their toll on apparent steel consumption. This resulted in a recession (-8.3%) already in 2022, due to quarterly drops in the second, third and fourth quarters of the year. These protracted downside factors impacted again apparent steel consumption in 2023, but to a more pronounced extent than projected (-9%, previous outlook -6.3%). This represents the fourth annual recession in the last five years. In 2024, conditional on more favourable developments in the industrial outlook and improvement in steel demand, apparent steel consumption is set to recover (+3.2%) albeit at a slower pace than previously forecasted (+5.6%).

The overall evolution of steel demand remains subject to very high uncertainty. However, quarterly improvements in apparent steel consumption are anticipated to continue also over the first two quarters of 2024, albeit resulting in volumes still below pre-pandemic levels.



EU DOMESTIC AND FOREIGN SUPPLY

In the fourth quarter of 2023, domestic deliveries mirrored the quarterly rebound in demand and increased (+1.3%) after seven consecutive drops (-2.9% in the third quarter). In 2021, deliveries had rebounded significantly (+11%), after the sharp drop in 2020 (-9.6%), while in 2022 they plummeted (-9.1%) again, following a sharp deterioration in demand. As a result of negative developments in the first three quarters of the year, in 2023 domestic deliveries markedly dropped again (-7.9%).

Imports into the EU including semi-finished products increased (+11%) in the fourth quarter of 2023, after flat developments in the preceding quarter. It is worth noting that the drops in imports recorded in the previous quarters essentially reflected weak demand conditions. Therefore, the share of imports out of apparent consumption has continued to remain considerably high in historical terms throughout 2023, including in the fourth quarter (26%), for an annual value of 27%.

EU apparent steel consumption - in million tonnes per year

| Year | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 (f) | 2025 (f) |
|-------------------|------|------|------|------|------|------|------|------|------|----------|----------|
| Million tonnes | 142 | 147 | 149 | 153 | 145 | 129 | 150 | 138 | 126 | 130 | 137 |

Forecast for EU apparent steel consumption - % change year-on-year

| Period | 2023 | Q1′24 | Q2′24 | Q3′24 | Q4′24 | 2024 | Q1′25 | Q2′25 | Q3′25 | Q4′25 | 2025 |
|----------|------|-------|-------|-------|-------|------|-------|-------|-------|-------|------|
| % Change | -9.0 | 6.0 | 1.8 | 4.6 | 0.2 | 3.2 | 4.1 | 4.5 | 9.0 | 5.0 | 5.6 |

IMPORTS

In the fourth quarter of 2023, total steel imports (including semis) into the EU increased year-on-year (+11%), following flat developments in the third quarter. During the first two months of 2024, imports of all steel products rose (+4%) compared to the corresponding period of the previous year. In 2023, total imports fell (-8.5%) compared to the previous year, following the drop already observed in 2022 (-7%).

Imports of finished products also increased (+11%) in the fourth quarter of 2023, following the decrease in the preceding quarter (-10%). In the same period, imports of flat products significantly rose (+25%) after a drop (-5%) in the third quarter, whereas imports of long products slumped again (-19%, after -29% in the preceding quarter).

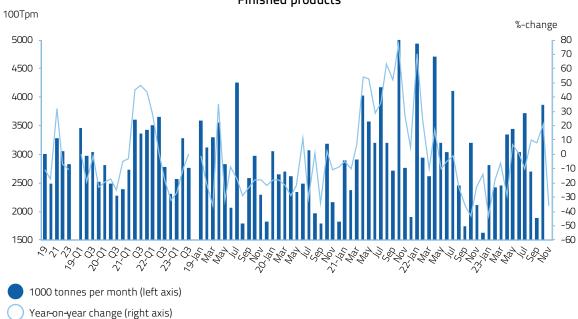
In the first two months of 2024, imports of finished products rose (+20% year-on-year), and so did imports of flat products (+33%), whereas imports of long products fell (-15%). In 2023, imports of finished products decreased overall (-11%). Specifically, imports of flat products fell (-8%), along with imports of long products (-22%).

Imports have displayed consistent volatility throughout 2023, mirroring the fluctuations seen in the three preceding years. After the outbreak of COVID-19, imports surged again for certain products and showed some volatility over the second half of 2020. However, the increase became much more pronounced during 2021, particularly over the second and third quarters, reaching high levels in historical terms. This development mirrored buoyant steel demand conditions up to end-2021, while volatility continued

over the fourth quarter of 2021 and throughout 2022. Reflecting much weaker demand since the first quarter of 2022, imports have been declining in volume from the second half of 2022 to the second quarter of 2023, before increasing again in the second half of 2023. However, over

the entire year 2023, imports remained at elevated historical levels, resulting in very high import shares out of apparent consumption (27%), as well as in a widening trade deficit vis-à-vis third countries.

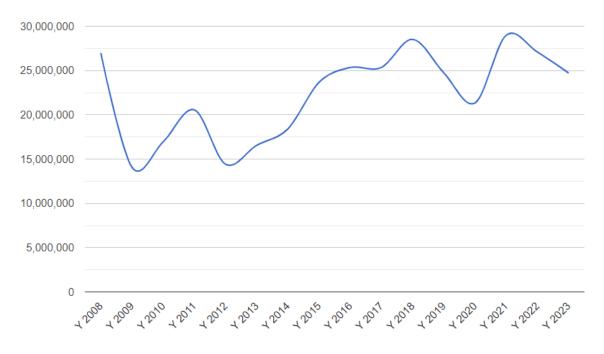
EU Total Steel ImportsFinished products



Total imports from third countries

Finished Steel Products

(metric: tonnes)



IMPORTS BY COUNTRY OF ORIGIN

In the first two months of 2024, the main countries of origin for finished steel imports into the EU market were, in descending order: India, Turkey, South Korea, Vietnam, Taiwan, Japan and China. The top five exporting countries in the first two months of 2024 accounted for 55% of total EU finished steel imports. India has maintained its role of leading exporting country to the EU (with a share of 13.3%), followed by Turkey (11.4%), South Korea (10.6%), Vietnam (10%), Taiwan (9.6%), Japan (8.3%) and China (7.4%).

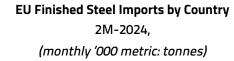
In the first two months of 2024, imports from major exporting countries showed diverging developments. Imports of finished products from China plunged (-30% year-on-year), and marginally decreased from South Korea (-1%). On the contrary, imports boomed from Turkey (+58%) India (+91%) and notably Vietnam (+130%), and increased from Japan (+10%), and Taiwan (+14%).

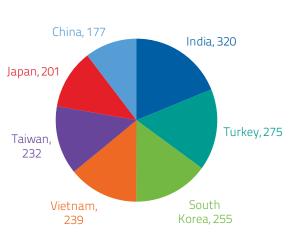
IMPORTS BY PRODUCT CATEGORY

According to customs data, imports of flat products into the EU market increased (+33%), whereas imports of long products fell (-15%) in the first two months of 2024. The share of long products out of total finished steel product imports was 19%. Overall, imports of finished products increased (+20%).

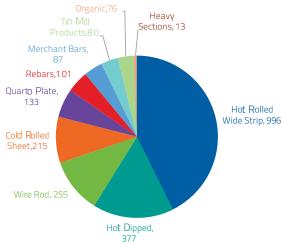
Within the flat product market segment, imports of all flat products decreased during the first eleven months of 2023 compared to the same period in 2022, with the exception of quarto plate (-10%), cold rolled (-3%) and tin mill products (-25%). In particular, imports of hotrolled wide strip increased (+71%), along with hot dipped (+49%), coated sheet (+44%) and organic (+30%).

Regarding long products, imports in the first two months of 2023 recorded an increase only for wire rod (+34%), whereas imports of heavy sections, merchant bars and rebars all decreased (-67%, -50% and -27% respectively).





EU Finished Steel Imports by Product 2M-2024, (monthly '000 metric: tonnes)

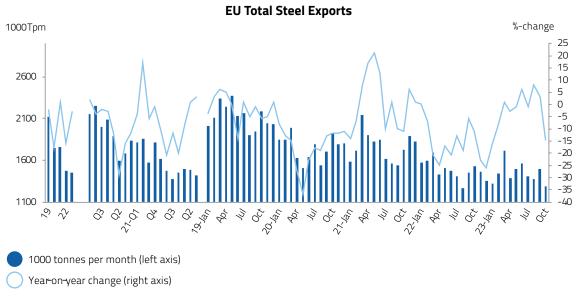


EXPORTS

In the fourth quarter of 2023, total EU exports of steel products to third countries marginally decreased (-1%, after +3% in the preceding quarter). Exports of finished steel products recorded flat developments (after +3%). In particular, flat products saw again a drop in exports (-7%, after -5% in the third quarter), whereas long products

recorded another increase (+15%, after +19%). Over the first two months of 2024, total exports declined (-2%) but exports of finished products increased (+9%), as a result of a rising trend for both flat and long products (+9% each).

Throughout the entire year of 2023, exports of finished products fell (-2%), due to a decline in flat products (-7%) despite an increase in long product exports (+10%).



Total Exports to third countriesFinished Steel Products

(metric: tonnes)



EXPORTS BY COUNTRY

During the first two months of 2024, the main destinations for EU steel exports were the United Kingdom, Turkey, the United States, Switzerland and Egypt, followed by the United Arab Emirates (UAE), China, Ukraine and Norway. The first five destinations together accounted for 56% of total EU finished product exports.

Among the major export destinations, exports of finished products experienced an exceptional year-on-year increase to the UAE (+252%), along with Ukraine (+56%), due to improved trade functioning despite war-related disruptions. Additionally, exports rose to Egypt (+24%), the United Kingdom (+22%), Turkey (+7%), India (+17%), China (+17%) and Norway (+18%), whereas they declined to United States (-4%) and Switzerland (-5%).

EXPORTS BY PRODUCT CATEGORY

During the fourth quarter of 2023, flat product exports decreased (-7%), whilst long product exports grew (+15%). Overall, exports of finished products recorded flat developments.

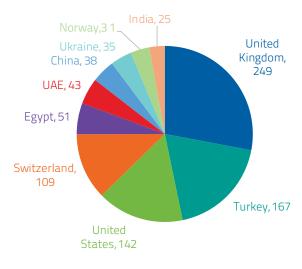
In the first two months of 2024, exports of finished products increased (+9%) as a result of an equivalent increase both in flat and long product exports. During the same period, flat products accounted for 72% of finished product exports overall. In 2023, exports of finished products dropped (-2%), due to a decrease in exports of flat products (-7%) and an increase in exports of long products (+10%).

In the first two months of 2024, exports of all individual flat products increased compared to the same period of the previous year, with the exceptions of hot rolled narrow strip (-21%) and tin mill products (-6%). In particular, organic exports recorded the most pronounced increase (+30%), followed by quarto plate (+16%) and coated sheets (+11%)

Exports of individual long products increased with the exception of rebars (-2%). Notably, exports of heavy sections, wire rod and merchant bars grew (+18%, +8% and +3% respectively).

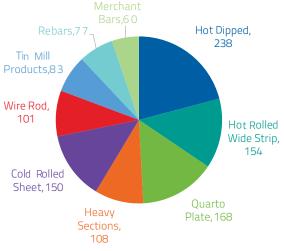


(monthly '000 metric: tonnes)



EU Finished Steel Exports by Product 11M-2023,

(monthly '000 metric: tonnes)



TRADE BALANCE

In the fourth quarter of 2023, the EU's total steel product trade deficit (finished plus semis) narrowed to 1.1 million tonnes per month (1,140 kilotonnes), compared to 1.3 million tonnes recorded in the third quarter. In the first two months of 2024, the total trade deficit amounted to 2.5 million tonnes (2,512 kilotonnes). In 2023, the total trade deficit also reached 1.3 million tonnes per month (1,336 kilotonnes) compared to 1.6 million tonnes (1,582 kilotonnes) in 2022.

As for finished products, the trade deficit of the fourth quarter of 2023 was 659 kilotonnes per month, down from 703 kilotonnes recorded in the third quarter. In the fourth quarter of 2023, both flat and long products recorded a deficit, amounting to 672 kilotonnes per month (after 797 kilotonnes in the preceding quarter) and 14 kilotonnes per month (94 kilotonnes in the preceding quarter), respectively.

In the first two months of 2024 trade deficit for finished products reached 2 million tonnes (1,987 kilotonnes) per month, due to a deficit of 1.8 million tonnes for flat products and a deficit of 192 kilotonnes for long products. In 2023, the deficit for finished products amounted to 776 kilotonnes per month, compared to 1 million tonnes (1,020 kilotonnes) in 2022.

The largest trade deficits for finished products with individual trade partners during the first two months of 2024 were with Taiwan (400 kilotonnes per month), Japan (358 kilotonnes), Vietnam (352 kilotonnes), India (322 kilotonnes), South Korea (293 kilotonnes) and China (258 (kilotonnes). The major destination countries for EU finished steel exports with a finished product trade surplus during the first two months of 2024 were the United Kingdom (153 kilotonnes per month), the United States (138 kilotonnes), Switzerland (73 kilotonnes) and the United Arab Emirates (39 kilotonnes).

THE EU STEEL MARKET: FINAL USE

OUTLOOK FOR STEEL-USING SECTORS

TOTAL ACTIVITY IN THE FOURTH QUARTER OF 2023

In the fourth quarter of 2023, the Steel Weighted Industrial Production index (SWIP) recorded the same meagre increase (+0.2%) as in the previous quarter. EU steel-using sector's output has continued to grow, albeit slowing down, showing unexpected resilience despite the protracted impact of Russia's invasion of Ukraine, overall manufacturing weakness and global geopolitical tensions, along with above-average energy prices.

The latest developments of the SWIP index were a combination of a continued downturn in the construction, mechanical engineering, domestic appliances and metalware sectors, only partly compensated by the continued growth in automotive. The construction sector already entered recession in the third quarter of 2022 and saw its sixth consecutive quarterly drop (-0.9%, after -0.2% in the third quarter of 2023). Its recessionary trend is expected to continue. The positive trend in SWIP, started after the pandemic, continued up to the fourth quarter of 2023, in spite of soaring energy prices impacting production costs, component shortages and lower output that began to take their toll on total production activity in steel-using sectors in the second half of 2022. The deterioration of the economic and industrial outlook in the EU – particularly due to high inflation and the subsequent interest rate hike by the European Central Bank (ECB) - has had a limited impact on steel-using sectors' output so far. The construction sector, which accounts for 35% of steel consumption in the EU, was the only significant exception.

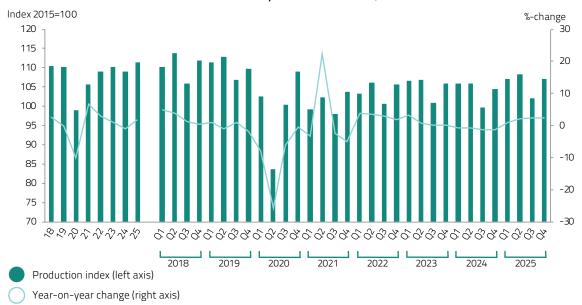
The ongoing economic uncertainty is set to continue taking its toll on growth also over the upcoming quarters. The year 2024 is expected to be characterised by unpredictability, stemming from energy price levels, continued weakness in steel demand, inflation and interest rate-driven economic challenges.

TOTAL FORECAST 2024-2025

Despite persisting downside factors, steel-using sectors' output continued to grow in 2023 (+1.1%, previous outlook +0.7%), albeit with wide differences across individual European economies and sectors. In 2024, steel-using sectors' output growth is projected to drop (-1%, formerly +0.2%), mainly due to the second recession in a row in the construction sector, before picking up again in 2025 (+2%).

Total steel-using sectors' output had increased more than expected (+3.1%) in 2022, following the rebound in 2021 (+6.9%) after the sharp decline recorded in 2020 (-10.3%) due to the impact of COVID-19.

EU Steel Using Sectors Production Activity - Forecast from Q1 -2024



Year-on-Year %-Change in EU Steel Weighted Industrial Production (SWIP) Index

| | % Share in total consumption | Year 2023 | Q1′24 | Q2′24 | Q3′24 | Q4′24 | Year 2024 | Q1′25 | Q2′25 | Q3′25 | Q4′25 | Year 2025 |
|------------------------|------------------------------------|--------------|-------|-------|-------|-------|--------------|-------|-------|-------|-------|--------------|
| Construction | 35 | -1.0 | -3.2 | -2.3 | -1.6 | -0.5 | -1.9 | 2.2 | 2.2 | 3.0 | 3.3 | 2.7 |
| Mechanical engineering | 14 | 1.8 | -1.1 | -1.5 | 1.1 | -0.7 | -1.1 | 1.4 | 2.3 | 2.8 | 2.7 | 2.3 |
| Automotive | 18 | 8.5 | 1.3 | -0.9 | -1.4 | -0.8 | -0.4 | 0.8 | 1.7 | 0.6 | 0.2 | 0.8 |
| Domestic Appliances | 3 | -4.7 | -4.8 | -0.7 | 0.3 | 2.7 | 0.7 | 4.4 | 6.3 | 6.4 | 5.5 | 5.6 |
| Other Transport | 2 | 8.6 | 1.1 | 5.5 | -2.0 | 1.6 | 1.6 | 2.4 | 0.6 | 2.9 | 1.6 | 0.8 |
| Tubes | 13 | -1.5 | 1.1 | -0.1 | -1.7 | -1.3 | -0.5 | -1.8 | 0.9 | 2.9 | 1.6 | 0.8 |
| Metal Goods | 14 | -3.3 | -2.3 | -1.3 | -1.7 | -1.2 | -1.6 | 1.6 | 1.7 | 2.0 | 3.1 | 2.1 |
| Miscellaneous | 2 | 2.5 | 1.8 | 0.0 | -3.1 | -3.0 | -1.1 | 0.5 | 2.6 | 4.5 | 4.0 | 2.9 |
| Total | 100 | 1.1 | -0.6 | -0.8 | -1.2 | -1.3 | -1.0 | 1.1 | 2.2 | 2.4 | 2.5 | 2.0 |

CONSTRUCTION INDUSTRY

ACTIVITY IN THE FOURTH QUARTER OF 2023

The increase in construction material prices, coupled with labour shortages in certain EU countries, growing economic uncertainty and, notably, higher interest rates impacted construction output for the sixth consecutive quarter (-0.9% in the fourth quarter of 2023, after -0.2% in the third). This negative trend is expected to persist throughout 2024, mainly due to the lagged impact of high interest rates and subsequent higher mortgage rates on housing demand expected to persist despite likely monetary policy easing in the course of the year

In line with real production volumes, the recession in the sector has been confirmed also by the latest quarterly developments in investment in construction, which recorded the fourth consecutive drop on a yearly basis in the fourth quarter of 2023 (-0.7%, after -0.5% in the third quarter).

As expected, also residential investment dropped for the fifth consecutive quarter, hit by rising mortgage interest rates (-2.7%, after -3.5% in the third quarter), resulting from monetary policy tightening by the ECB to curb inflation. Conversely, more positive developments were seen in 'other construction' investment (+1.4%, after +2.6%), particularly in civil engineering, that have proven resilient in the current construction downturn but could not offset the fall in residential investment. Its expansion is projected to continue during 2024, but at a much slower pace due to lower public expenditure in construction.

FORECAST 2024-2025

Governments have been using public construction spending as a countercyclical tool since the COVID-led recession of 2020 to bolster recovery. However, while overall construction activity is expected to continue benefitting to a limited extent from governmental housing support and public construction schemes, the impact of these publicly-funded construction schemes is

expected to significantly decrease in 2024 due to multiple downside factors, including the shortage of construction materials, their rising prices as well as reduced fiscal room for construction spending in EU countries. These issues have resulted in declining construction confidence as confirmed by latest available data (December 2023).

Looking at construction sub-sectors, rise in interest rates - as a consequence of policy rate hikes by the ECB and other central banks - has already impacted residential construction demand. Civil engineering is expected to continue providing the strongest contribution to the construction sector's performance, but to a lower extent. This segment will continue to be supported by EU-wide public policies (NextGenerationEU, etc.), but their effects have become increasingly uncertain and difficult to quantify due to the recent deterioration of the economic outlook. The suspension of the Stability and Growth Pact was extended until the end of 2023, which leaving room for government spending in infrastructure. However, the visible effects in terms of construction output related to these projects will be lagged over time.

Aa regards the private non-residential construction subsector (offices, commercial buildings, etc.), the subdued business investment outlook remains unfavourable to investment in non-residential projects in the near future.

As a result, the construction sector underwent recession in 2023, albeit less pronounced than previously foreseen (-1%, revised from -2.1%), and is expected to be followed by a more severe drop in 2024 (-1,9%) before recovery (+2.7%) in 2025.

PAST TRENDS

The positive trend in construction output observed since the fourth quarter of 2020 (eight consecutive quarters of growth) came to an end already in the third quarter of 2022 (-0.6%) and

the downturn has continued since, as reflected in the data of the last two quarters (drops in output of –0.2% and -0.9%, respectively). The sector had experienced a vigorous rebound in 2021 (+6.3%), largely boosted by generous governmental support schemes at EU and national level benefitting the private residential and civil engineering sub-sectors, after the decline in 2020 (-4.8%) due to the pandemic.

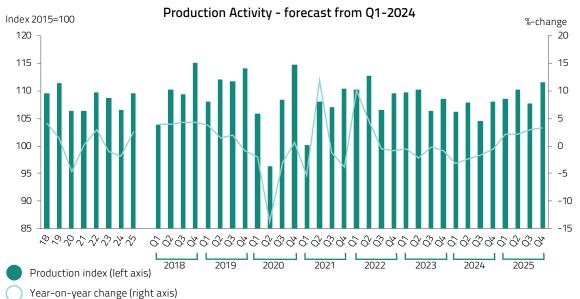
Construction confidence in the EU had substan-

tially improved since the lows seen in mid-2020 due to the pandemic, almost reaching 2018 levels in the course of 2021. However, issues all along the supply chain and the overall deterioration of the economic and industrial outlook have been impacting the sector since February 2022. The private non-residential construction subsector (offices, commercial buildings, etc.) has continued to pay the highest toll to the pandemic in 2020 and also partly in 2021 with increasing vacancy rates, and recovered only partially since then.

Construction Confidence Indicator (Balance of positive and negative answers)



EU Construction Sector



AUTOMOTIVE INDUSTRY

ACTIVITY IN THE FOURTH QUARTER OF 2023

In the fourth quarter of 2023, the automotive sector's output increased for the seventh consecutive time (+2.8%, following +4.8% in the previous quarter). This sustained rebound has been continuing since the second quarter of 2022, partly due to the comparison with the very low output volumes seen in 2021 and 2022.

However, output in the sector remains well below the levels seen before the pandemic and even below those seen before the pre-COVID recession in 2019, due to rising trade tensions and a downturn in the manufacturing sectors.

Consumer resilience – despite subdued disposable income growth and uncertainty over Electric Vehicles (EVs) implementation – has somewhat fuelled demand in the last four quarters, leading to a rebound in the sector's output since the second half of 2022.

EU PASSENGER CAR VEHICLE DEMAND

Despite supply chain issues resulting in delays in orders, war-related disruptions, low consumer confidence and squeezed incomes due to persistent inflation and economic uncertainty, there has been a consistent improvement in demand throughout 2023 that has continued up to the first two months of 2024. This trend was also supported by easing energy prices.

In February 2024, the EU car market surged (+10.1%) compared to one year before, reaching 883,608 units. Among the four major EU markets, France (+13%) and Italy (+12.8%) grew at double-digit rates, followed by Spain (+9.9%) and Germany (+5.4%).

In the first two months of 2024, car registrations grew (+11.2%) to 1.7 million units. The bloc's major markets recorded solid growth, with Germany (+11.8%), Italy (+11.7%), France (+11.2%), and Spain (+8.7%) recording high single-digit or double-digit gains. In February, battery-electric cars

held a market share of 12% (stable compared to February 2023), while hybrid-electric cars reached nearly 29%. The combined market share of petrol and diesel cars was 48.4% in February 2024, a decrease compared to the previous year (51.9%). Petrol models retained their lead as the most popular choice for buyers, followed by hybrid-electric. Diesel sales dropped in most major markets, except for Germany.

FORECAST 2024-2025

In 2023, despite the overall subdued investment outlook, automotive output rebounded more robustly than expected (+8.8%, revised upwards from +7%). However, output levels will remain relatively low in historical terms, far below the levels seen in 2018 and 2019. The sector is projected to experience only a marginal contraction in output in 2024 (-0.4%, vs. a previously estimated growth of +0.1%) and modest growth in 2025 (+0.8%).

Demand is projected to remain weak until the macroeconomic picture and consumer disposable income substantially improve. This has now become less likely given the worsening economic outlook and more subdued economic growth perspectives. However, demand has shown resilience. Uncertainties around the implementation of EVs and delays in the launch of new models - many are hybrid or fully electric, preparing the ground for the ban of petrol cars by 2035 – have proven unsupportive factors of consumer demand. Coupled with the lack of facilities such as recharging points, they have also delayed investment decisions by carmakers.

Full recovery in global trade and external demand from major markets such as the United States - where the IRA is expected to boost production of EVs in the US -, China and Turkey will remain a key factor for EU car exporters. In the longer-term, political commitment at EU level towards the full adoption of EVs by 2035 should prove somewhat supportive, despite the fact that general car demand appears to be depend-

ent on fragile consumer confidence throughout 2023 and possibly 2024.

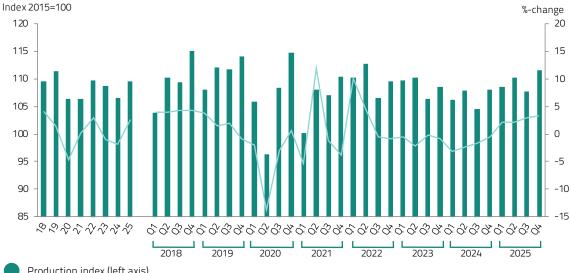
PAST TRENDS

AAutomotive was hit more than any other steel-using sectors during the pandemic in 2020, resulting in a very severe slump (-18.7%). Subsequently, output modestly rebounded (+2.6%) in 2021. In 2022, the sector grew robustly (+5.7%) thanks to a very positive performance in the first half of the year, despite the impact of war-related disruptions and the very severe energy shock in the EU, also due to the very low output levels seen for several quarters since 2021.

Despite the ongoing rebound, the sector has continued to be affected by severe supply chain issues, which have taken a heavy toll on output. Additionally, the overall uncertain outlook of the sector, coupled with ongoing consumer uncertainty and low confidence, has impacted the demand side as well. Since the third quarter of 2018, downside factors such as sluggish domestic and export demand, trade-related uncertainties, emissions rules, shifting patterns in ownership and model ranges, have been felt across the sector. The continued supply chain

issues that have materialised since the summer of 2021 increasingly resulted in shortage of components and semiconductors, rise in energy prices and in production costs, and slowdown in global trade due to geopolitical tensions (automotive is a largely export-oriented sector).

EU Automotive Sector Production Activity - forecast from Q1-2024



Production index (left axis)

Year-on-year change (right axis)

MECHANICAL ENGINEERING

ACTIVITY IN THE FOURTH QUARTER OF 2023

In the fourth quarter of 2023, output in the mechanical engineering sector fell (-1.9%), after ten consecutive quarterly increases (+0.4% in the preceding quarter). Driven by the post-COVID industrial recovery, the rebound brought output back to absolute high levels, even above those recorded before 2019.

However, the sector's growth has remained exposed to ongoing downside risks, including the prolonged impact of Russia's invasion of Ukraine, increasing global geopolitical tensions and the continued deterioration of the economic and industrial outlook, as observed throughout 2023. Consequently, the sector's output is anticipated to shrink also throughout 2024, with a projected return to positive territory only in the first half of 2025.

FORECAST 2024-2025

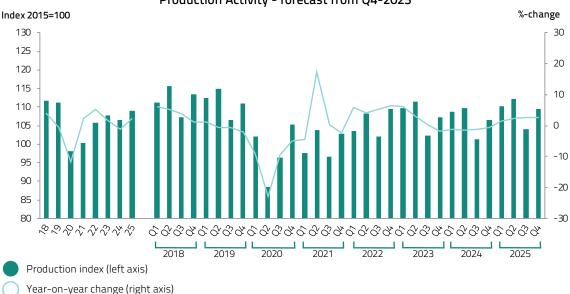
Mechanical engineering output experienced only moderate growth in 2023 (+1.8%). This sluggish performance is due to the continued weakness of the overall manufacturing sector, the impact of high interest rates and inflation-led economic

uncertainty. Despite some expected improvements in the economy and industry in first half of 2024, the sector is projected to achieve a drop in output in 2024 (-1.1%, formerly set at -0.5%), before recovering in 2025 (+2.3%).

PAST TRENDS

In 2022, the sector grew robustly (+5.6%) thanks to a positive performance in the first half of the year, despite the impact of war-related disruptions and a severe energy shock. It followed a more robust rebound (+14.3%) in 2021 after the sharp decline (-11.8%) in 2020 due to the pandemic. Mechanical engineering output had already experienced a small drop (-0.3%) in 2019, due to global trade tensions and a downturn in the manufacturing sectors.

EU Mechanical Engineering Sector Production Activity - forecast from Q4-2023



STEEL TUBE INDUSTRY

ACTIVITY IN THE FOURTH QUARTER OF 2023

In the fourth quarter of 2023, output in the steel tube sector increased again (+1%, after +1.9% in the preceding quarter). The positive trend in the sector driven by the post-pandemic recovery in 2021 was abruptly interrupted by war-related disruptions and supply chain issues in the second half of 2022. The energy crisis has also considerably affected the sector, including for pipeline project developments in the EU.

FORECAST 2024-2025

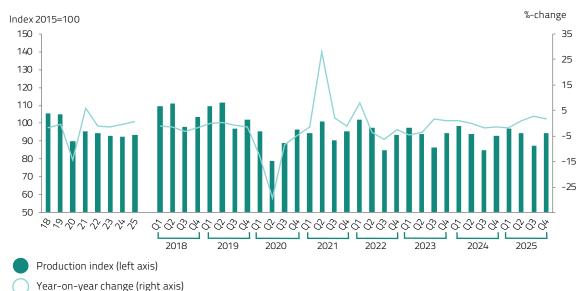
In 2023, output in the EU steel tube sector achieved a milder-than-projected drop (-1.6%, revised from -2.4%), which is expected to be followed by another drop (-0.5%) in 2024 and meagre growth in 2025 (+0.8%). In the longer term, demand for large welded tubes from the oil and gas sector is not expected to improve substantially as the EU has accelerated its transition towards LNG shipping for its energy needs, thereby reducing its reliance on gas transported via pipelines.

On one hand, global oil demand is not expected to boost the launch or the implementation of new pipelines in the short-term, due to high geopolitical uncertainty and a poor global economic outlook. Oil demand is likely to ease also in 2024 in the EU, aligning with low economic growth expectations. On the other hand, demand from the construction sector is also set to ease and thus provide a modest contribution to growth in output, whereas tube demand from the automotive and engineering sectors is forecast to remain relatively stronger.

PAST TRENDS

In 2022 the sector's output dropped moderately (-1%), after the rebound seen in 2021 (+6%). In 2020, output in the EU steel tube industry was heavily impacted by the industrial shutdown due to the pandemic. Likewise for other steel-using sectors, the rebound seen during 2021 eased considerably throughout 2022 as a result of severe global supply chain issues and the disruptions linked to Russia's war in Ukraine. These factors have further delayed ongoing projects and impacted the availability of materials.

Steel TubesProduction Activity - forecast from Q4-2023



ELECTRIC DOMESTIC APPLIANCES

ACTIVITY IN THE THIRD QUARTER OF 2023

In the fourth quarter of 2023, the electrical domestic appliances sector experienced the tenth consecutive decline in output (-2%, after -6%). These figures are in line with the declining trend observed since the second quarter of 2021, which marked the end of a bigger-than-expected post-COVID recovery in output.

This trend is expected to continue before reversing in the third quarter of 2024 and rebound only in 2025.

FORECAST 2024-2025

Output in the domestic appliances sector recorded two consecutive recessions in 2022 (-5.2%) and, albeit more moderately, in 2023 (-4.7%), and is expected to experience a third one in 2024 (-0.7%). Recovery is foreseen in 2025 (+5.6%).

Growth in output is expected only from the third quarter of 2024, due to the prolonged weakness of the manufacturing sectors and subdued economic outlook that has continued to hinder in-

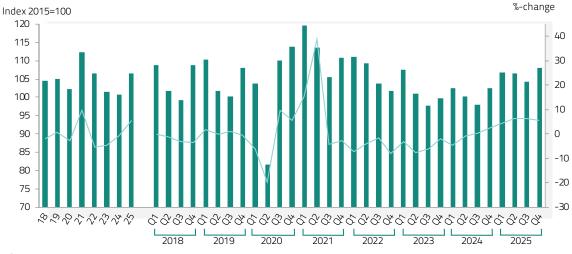
dustrial activity and impact consumer demand.

However, some supportive factors will partly offset these downside factors, and continue providing some incentives to growth. Remote working will remain widely practiced across the EU in the next years, albeit to a much lesser extent than during the pandemic. In the longer term, developments linked to the so-called 'Internet of Things' (smart applications that enable the connection of home appliances and devices) should also benefit the sector, although their impact is not likely to be visible before the first half of 2024.

PAST TRENDS

Widespread remote working across the EU boosted demand for home appliances and other related goods over the second half of 2020 and the first half of 2021, but afterwards the sector cycle has considerably eased. This was due to multiple downside factors such as gradual return to offices after the pandemic, supply chain issues, rising energy costs, the war in Ukraine and the deterioration in the EU industrial outlook that has been seen since the first half of 2023.

Electric Domestic Appliances Production Activity - forecast from Q1-2024



Production index (left axis)

Year-on-year change (right axis)

EU ECONOMIC OUTLOOK 2024-2025

GDP GROWTH

Thanks to a higher-than-expected resilience of the economy and a positive, albeit declining, contribution from the services sector, the EU economy avoided recession in 2023. However, growth was much lower than in 2022 (+0.6% vs. +3.4%). This resulted from multiple downside factors, namely high inflation (albeit on a downwards path throughout 2023) and subsequent monetary tightening, warrelated uncertainty and geopolitical tensions, high energy and commodity prices, all factors weighing on business investment. EUROFER's GDP forecasts for the EU in 2024 has remained unchanged compared to the previous outlook (+0.9%), and sees some acceleration in economic growth in 2025 (+1.7%), in line with the latest European Commission's Economic Forecast. However, overall economic uncertainty still lingers for 2024. EU economic growth is expected to gain some ground during the year, but downside risks remain: the continued war in Ukraine, persistently high inflation and interest rates and serious geopolitical tensions in the Middle East are likely to weigh further on economic confidence and also on energy prices. A so-called 'soft landing', which is a combination of lower inflation without economic recession, appears to be the most likely scenario for the current year.

The impact of the above downside factors has proven asymmetrical across EU individual economies. Germany has experienced a mild recession in 2023 (-0.3%), mostly due to the weakness of its manufacturing sector, and is expected to recover moderately in 2024 (+0.3%). Austria, Sweden, Czech Republic and Hungary also faced recession in 2023 (-0.8%, -0.2%, -0.5% and -0.5% respectively), before experiencing recovery in 2024. As for France and Italy, real GDP growth in 2023 was above the EU average (+0.9% for both), and their economies are set to

grow also in 2024, albeit at a lower rate (+0.5% and +0.6%, respectively). Spain recorded a more pronounced GDP growth than the EU average in 2023 (+2.5%) and is expected to replicate in 2024 (+2%).

The latest IMF World Economic Outlook (April 2024) forecasts global GDP growth of +3.2% both in 2024 and in 2025 (+3.1% in 2023), with +0.4%, +0.8% and +1.5% in the euro area for 2023, 2024, and 2025 respectively. As regards Germany, the IMF predicts, after -0.3% in 2023, a GDP growth recovery of +0.2% in 2024 and of +1.3% in 2025. The OECD, in its latest Interim Outlook (February 2024), estimates euro area GDP growth to be +0.6% in 2024 and +1.3% in 2025, while forecasting recovery for Germany both in 2024 (+0.3%) and in 2025 (+1.1%).

Throughout 2023, domestic demand, particularly private consumption, has been providing very modest contribution to GDP growth, given persistently high inflation that reduces household disposable income. This has been partially offset by the significant amount of savings that households were able to cumulate during the pandemic. Services are expected to continue to provide the primary contribution to GDP growth, while manufacturing is expected to remain weak, contrary to the post-pandemic rebound experienced in 2021 and up to the first quarter of 2022.

MAIOR EU ECONOMIES

In the fourth quarter of 2023, the EU economy showed persistent weakness, replicating flat developments as in the preceding quarter. On a year-on-year basis, the EU's real GDP growth was minimal (+0.2% after +0.1% in the third quarter).

Germany avoided technical recession between the third and the fourth quarter of 2023 (0% and -0.3% quarter-on-quarter, respectively), but its economy has continued to pay the toll to monetary policy tightening, uncertainty over energy prices and rising global tensions affecting its manufacturing sector, especially the automotive industry.

Other major euro area economies had diverging developments. Spain achieved positive GDP growth (+0.6% quarter-on-quarter, and +2% yearon-year). Italy, whose manufacturing sector is deeply integrated with the German one, saw its real GDP dropping (-0.4%) quarter-on-quarter in the second quarter, followed by modest recovery (+0.2%) in the third and the fourth quarter (resulting in a +0.6% growth year-on-year). France has entered a phase of weak growth as its real GDP grew by a mere +0.1% in the fourth quarter of 2023 after flat developments in the third quarter, albeit resulting in year-on-year growth (+0.7%). In line with the latest leading indicators, which continue to signal weakness in the manufacturing sector (see confidence indicators on page 26), it appears very unlikely that EU economies will see growth gaining speed before the second quarter of 2024, as the economic outlook remains very uncertain with a fragile growth conditional upon several downside factors.

ENERGY PRICES

Throughout 2023, energy prices have continued to decrease from the all-time peaks seen in July 2022. The TTF Natural Gas Price Index went from peaking at € 342 per MW/h in August 2022 - which was 20 times the average value observed in 2021 – to a current value of around € 26 per MW/h in April 2024. The reasons behind these developments include a lower gas demand outlook due to the economic slowdown, a relatively mild winter, the EU's price cap, a higher consumption of wind and other renewables during 2023 and a rather successful transition from Russian pipeline gas to shipborne liquefied

natural gas (LNG) from other suppliers. On the other hand, the ongoing war in Ukraine, turmoil in the Middle East and global geopolitical tensions could push future increases in oil prices, as seen already in recent weeks (around their highs since October 2023) despite expectations of low global demand. Such a scenario could hinder economic growth. Potential new disruptions along the global supply chain could impact overall costs for industries and business as well.

INFLATION

Inflation became a primary concern and reached highs unseen since 1985 in the EU in October 2022, peaking at 11.5%, but has been easing considerably since then. Data from February 2024 (2.8%) confirm this downward trend (2.4% in the euro in March). In March 2024, inflation stood at 2.3% in Germany, at 2.4% in France, at 3.2% in Spain and at 1.3% in Italy, whereas it was between 4% and 5% only in Estonia, Croatia and Austria.

Although energy prices have decreased considerably (from +41% in June 2022 to -3.2% in February 2024), core inflation has slowed down at a lower rate than the overall price index, from 6.6% in March 2023 to 3.5% in February 2024. This points to the fact that inflationary developments continue to be driven more by endogenous factors than by external ones. Prices are expected to see more moderate developments also in 2024, despite potential inflation-igniting factors still on the background. EUROFER estimates an inflation rate of 3.1% in 2024, slowing down from 6.6% in 2023 but remaining above the 2% ECB inflation target also in 2025 (2.6%, vs. 1.5% previously forecasted), remaining above 4% in some Member States. Despite ongoing moderation in inflation rates, inflationary concerns have been materialising again in recent weeks due to rising tensions in the Red Sea that could lead to considerable disruptions for the EU industry's supply chain.

MONETARY POLICY

Due to the highest inflation rate over the last 35 years, central banks in advanced economies were bound to quickly reverse their hyper-expansionary monetary policy stance. The ECB has raised its policy rate from zero up to 4.50% since July 2022, with the last hike in September 2023. This has inevitably reduced the room for supportive fiscal policies, in particular government spending by EU member states, as borrowing costs will be higher, especially for highly-indebted economies. A policy rate cut by the ECB is not expected before June of 2024 at the earliest.

In addition, the ECB terminated its PEPP (the COVID-led exceptional Asset Purchase Programme), which helped keep government bond yields low for highly-indebted countries. Despite the ongoing downside factors, the deterioration of the economic outlook and the need of continued public support to the economy, the Stability and Growth Pact – suspended until the end of 2023 – has been enforced again (in its newly-approved version) from 1 January 2024.

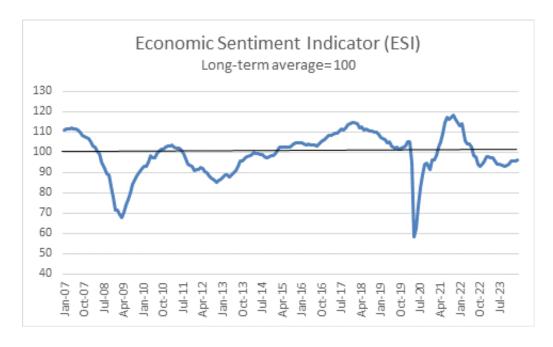
CONFIDENCE AND LEADING INDICATORS

ECONOMIC SENTIMENT INDICATOR (ESI)

Overall economic confidence in the EU, measured by the Economic Sentiment Indicator (ESI), has been on a downward path since early 2022 due to widespread concerns over war-related issues, high inflation and deteriorating economic outlook. It hit a 10-month low in July 2022 (92.6, the lowest level since October 2013), and later rose up to 96.2 in March 2024.

However, it has consistently lingered near the lowest levels observed since the second half of 2013.

The HCOB manufacturing output PMI Index in March 2024 signalled that output and new orders declined at softest rates since early-2023. The Index fell from 46.5 in February to a threemonth low of 46.1 in March. The decrease in the survey's headline figure was primarily driven by lower-than-expected disruption caused by the diversion of ships away from the Suez Canal. Business confidence also rose to its highest level in nearly a year, although growth expectations remained relatively weak, which weighed further on factory employment.

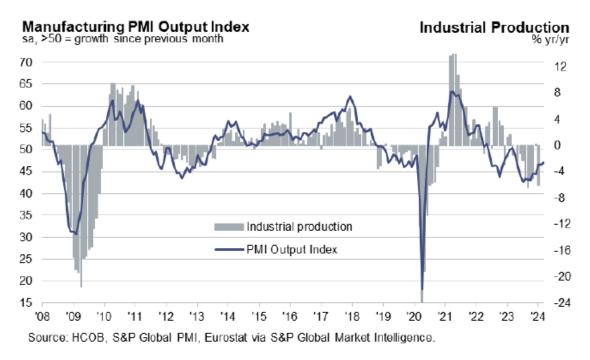


GLOBAL SUPPLY CHAIN PRESSURE INDEX (GSCPI)

In the first two months of 2024, global supply chain conditions, which largely affect trade and transportation costs, have continued to reflect softening global demand and low economic growth. The Global Supply Chain Pressure Index (GSCPI), which had peaked to 4.35 in July 2021 due to global supply chain disruptions, decreased to -0.27 points in March from -0.11

points in February of 2024. The latest available monthly data, however, do not yet reflect the growing concerns about accessibility for freights in the Red Sea and Persian Gulf due to geopolitical tensions in the Middle East.

The global Supply Chain Pressure Index globally had reached an all-time high of 4.36 points in December 2021 and a record low of -1.56 points in May 2023.



EU INDUSTRIAL PRODUCTION

On a quarterly basis, EU industrial production proved to be resilient throughout 2022, despite the ongoing impact of the war and energy crisis. However, manufacturing output in the EU plunged throughout 2023, with year-on-year drops of -3.6% and -2.8% in the third and fourth quarter respectively. Among major EU economies, only France experienced marginal industrial output growth (+1.1%) in the fourth quarter, whereas Germany in particular, but also Spain and Italy recorded a decrease (-4.2%, -1.4% and -2%, respectively).

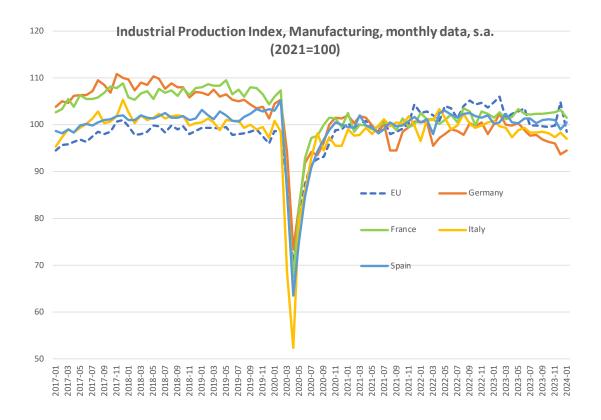
The latest available monthly data (up to February 2024) indicates that output levels are still decreasing and remain below the all-time highs

recorded before the pandemic in some major EU economies. Industrial output in Italy and Spain has returned back to pre-pandemic levels, but this is not yet the case for France, and notably for Germany. Industrial output is expected to remain affected by a combination of factors. These include the uncertainty associated with ongoing conflicts and geopolitical tensions, such as the situation in Ukraine and, more recently, in the Middle East, high inflation and higher interest rates, as well as future developments in energy prices, which are still not entirely predictable.

The EU experienced a pronounced drop in industrial production (-8.1%) in 2020, followed by a vigorous rebound in 2021 (+8.2%), and achieved modest but resilient growth in 2022 (+1.9%).

However, in 2023 industrial output dropped (-1.8%) due to continued downside factors, especially high production costs and overall manufacturing weakness. Subsequently, a very

modest rebound of +0.2% (previously estimated at +1%) is projected for 2024 before gaining some ground (+3.1%) in 2025.



OTHER ECONOMIC FUNDAMENTALS

LABOUR MARKET

Despite the impact of multiple downside factors (energy crisis and war in Ukraine, inflation, rise in interest rates) on the overall economy, labour market fundamentals have continued to prove resilient in most EU countries. Although job creation has continued to be affected by lower levels of production activity in industry and persistent uncertainty about short-term business conditions, the unemployment rate in the EU has decreased from 7.9% in January 2021 (in

the aftermath of the pandemic) to 6% in February 2024. The labour market proved quite resilient and reacted slowly to the deterioration of the macroeconomic environment, spurred by the positive employment dynamics of the services sector. However, unemployment levels have continued to conceal considerable differences across member states (still above 10% in Spain and Greece) as well as economic sectors.

EUROFER Macroeconomic data, EU

Annual % change, unless otherwise indicated

| | 2021 | 2022 | 2023 | 2024 | 2025 |
|----------------------------|------|------|------|------|------|
| GDP | 5.7 | 3.4 | 0.6 | 0.9 | 1.7 |
| Private Consumption | 4.3 | 3.7 | 0.6 | 1.2 | 2.1 |
| Government Consumption | 4.7 | 1.5 | 1.1 | 1.0 | 0.8 |
| Investment | 7.2 | 2.1 | 1.1 | 1.5 | 2.4 |
| Investment in equipment | 8.1 | 2.9 | 4.4 | 2.0 | 2.0 |
| Investment in construction | 7.4 | 2.1 | -0.1 | -0.9 | 0.5 |
| Exports | 11.4 | 8.2 | 0.0 | 1.7 | 3.7 |
| Imports | 10.9 | 6.5 | -1.5 | 1.7 | 3.9 |
| Unemployment rate (level) | 7.2 | 6.4 | 6.3 | 6.3 | 6.1 |
| Inflation | 2.5 | 8.8 | 6.6 | 3.1 | 2.6 |
| Industrial production | 8.1 | 1.9 | -1.8 | 0.2 | 3.1 |

PRIVATE CONSUMPTION

Consumers have been suffering from substantial decreases in their in disposable income due to inflation rates at their 30-year highs and subsequent rises in interest rates. This dynamic has slashed domestic demand, and private consumption provided a very modest contribution to GDP growth in 2023 and is expected to do so also in 2024. This trend is primarily a result of the inflation-led decrease in household disposable income, although households have continued to cumulate savings throughout 2021 and, to a much lesser extent, in 2022 and 2023.

Despite government support and increased social expenditure to mitigate the impact of the pandemic first and then the energy crisis on households and industries, uncertainty has weighed down on consumer confidence throughout 2023 and is expected to continue to do so also in 2024. This is due to a slashed growth outlook triggered by existing downside factors, despite some expected improvement in the economic and industrial outlook from the second half of 2024.

Government investment and public expenditure are anticipated to maintain their countercyclical

role and could make a substantial contribution to the growth of domestic demand. However, room for manoeuvring is now reduced due to the conclusion of the ECB asset purchase programme. The NextGeneration EU package will continue to be implemented until 2026, but its most noticeable effects are expected to become apparent only from the first half of 2024.

GLOSSARY OF TERMS

SECTOR DEFINITIONS ACCORDING TO NACE REV.2

| BUILDI | NG AND CIVIL ENGINEERING | OTHER TRANSPORT EQUIPMENT | | | | |
|----------|---|---------------------------|---|--|--|--|
| 41 42 | Construction of buildings Civil engineering | 30 | Manufacture of other transport equip- ment | | | |
| 43 | Specialised construction activities | 30.1 | Building and repair of ships | | | |
| 25.1 | Manufacture of metal structures and parts of structures | 25.3 | Manufacture of railway locomotives and rolling stock | | | |
| 25.2 | Manufacture of tanks, generators, radi- | 30.91 | Manufacture of motorcycles | | | |
| | ators, boilers | STEEL TUBES | | | | |
| MECHA | ANICAL ENGINEERING | 24.2 | Manufacture of steel tubes | | | |
| 28 | Manufacture of machinery and equip- ment | METAL | . GOODS | | | |
| 27.1 | Manufacture of electric motors, generators, transformers | 25 | Manufacture of fabricated metal products excluding 25.1-25.2-25.3 | | | |
| 25.3 | Manufacture of steam generators, except central heating hot water boilers | OTHER | R SECTORS | | | |
| AUTOM | 10TIVE | 26 | Manufacture of computer, electronic and optical products | | | |
| 29 | Manufacture of motor vehicles and trailers | 27 | Manufacture of electric motors, generators, transformers, electricity | | | |
| DOMES | STIC APPLIANCES | | distribution and control apparatus excluding 27.1 and 27.5 | | | |
| 27.51 | Manufacture of electric domestic appliances | | | | | |

EU STEEL MARKET DEFINITIONS

SWIP: abbreviation for Steel Weighted Industrial Production index. It is used as a proxy for real steel consumption. Activity in the steel-using sectors is weighted with the relative share of each sector in total steel consumed by all sectors.

Real steel consumption: Real consumption is the use of all steel products used by steel-using sectors in their production processes, also referred to as the 'final use' of steel products, adjusted for the stock cycle.

Apparent steel consumption: Apparent consumption is also referred to as 'steel demand'. It is total deliveries of all steel products and qualities by EU producers plus imports less 'receipts' into the EU, minus exports to third countries. In other words, apparent consumption is deliveries by EU producers plus imports minus receipts (that is, imports by EU producers themselves of material that is further processed), minus exports to third countries. EUROFER's definition of apparent consumption includes all qualities, including stainless, and all finished products and semi-finished products.

If apparent consumption exceeds real steel consumption, the surplus is stocked in the distribution chain. If apparent consumption is less than real steel consumption, inventories are being withdrawn.

Steel industry receipts: In both the apparent consumption and market supply statistics, the imports component of the calculation is written, in the EUROFER definition, as 'imports less receipts'.

The 'receipts' in this instance mean imports by EU producers themselves of finished or semi-finished steel products that are further processed by the producer and transformed into other products. In the publicly available EUROFER figures, only finished products are shown and thus impacted by the receipts calculation.

This correction is important because it prevents double-counting that would artificially inflate the size of the market. If an EU producer imports a tonne of hot rolled strip that it further processes into a tonne of cold rolled which it then delivers to the EU market - in an uncorrected calculation the import of one tonne would then become one imported tonne plus one EU-processed and delivered tonne. The imported tonne is thus corrected out in the import side of the market supply and apparent consumption figures.

Narrow definition: EUROFER applies the socalled "narrow definition" which excludes steel tubes and first transformation products from the product scope used for calculating steel consumption. Hence, the steel tube sector is a steel-using sector under this definition.

Steel intensity: the ratio of real steel consumption to steel weighted production in the steel-using sectors. This reflects the usually slightly negative impact on consumption of innovation in steel products, inter-material substitution, improvements in process efficiency and design, etc.

ABOUT THE EUROPEAN STEEL ASSOCIATION (EUROFER)

EUROFER AISBL is located in Brussels and was founded in 1976. It represents the entirety of steel production in the European Union. EUROFER full members are steel companies and national steel federations throughout the EU. The major steel companies and national steel federations of Turkey, Ukraine and the United Kingdom are also members.

The European Steel Association is recorded in the EU transparency register: 93038071152-83. VAT: BE0675653894. The RLE or RPM is Brussels.

ABOUT THE EUROPEAN STEEL INDUSTRY

The European steel industry is a world leader in innovation and environmental sustainability. It has a turnover of around €130 billion and directly employs 306,000 highly-skilled people, producing on average 150 million tonnes of steel per year. More than 500 steel production sites across 22 EU Member States provide direct and indirect employment to millions more European citizens. Closely integrated with Europe's manufacturing and construction industries, steel is the backbone for development, growth and employment in Europe.

Steel is the most versatile industrial material in the world. The thousands of different grades and types of steel developed by the industry make the modern world possible. Steel is 100% recyclable and therefore is a fundamental part of the circular economy. As a basic engineering material, steel is also an essential factor in the development and deployment of innovative, CO2-mitigating technologies, improving resource efficiency and fostering sustainable development in Europe.



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